

MINISTRY OF FINANCE OF THE REPUBLIC OF INDONESIA
Directorate General of Budget Financing and Risk Management
Directorate of Government Support and Infrastructure Financing Management

INDONESIA INFRASTRUCTURE FINANCE DEVELOPMENT – IIFD

REQUEST FOR EXPRESSION OF INTEREST
(Consultancy Services - Firms Selection)

**REAL DEMAND SURVEY (RDS) CONSULTANCY SERVICES FOR PANTURA REGIONAL
WATER SUPPLY PUBLIC PRIVATE PARTNERSHIP PROJECT**

Trust Fund No.: 0A2268

Ref. No.: (As per procurement plan): ID-PDPPI - MoF-253235-CS-CQS

The Government of the Republic of Indonesia has received financing from the World Bank toward the Indonesia Infrastructure Finance Development (IIFD), and intends to apply part of the proceeds for consulting services.

The Government of the Republic of Indonesia is committed to implementing public-private partnerships (PPP) in Indonesia to attract private investment in infrastructure. The Directorate of Government Support and Infrastructure Financing Management (DGSIFM) was established in 2015 in the Directorate General of Budget Finance and Risk Management, Ministry of Finance (MoF) to be Indonesia PPP unit. The role of DGSIFM is to boost PPP development by giving government support, undertake PPP awareness campaigns and provide capacity building to the Government Contracting Agency (GCA) and other relevant stakeholders.

As part of the forthcoming project structure which will involve three sub-national governments, the tariff and government support should be drafted into the cooperation agreement with the Provincial Government as part of the feasibility of the project. Hence, RDS in early stage will help identify the indicative tariff for the bulk water and customer, including the willingness to pay (“WTP”), ability to pay (“ATP”) and willingness to connect (“WTC”) which will assist GCA in preparing information more detail in Application for Submission Documents for PDF Facility (“DPP”). DPP will be evaluated by Ministry of Finance, which which one of the assessments is about market interest based on the RDS.

In addition, the outcome of the RDS could also be utilized as a reference to understand additional requirements to access Government’s support and/or financing alternatives for Pantura Project through regional financing (for example, regional loan from MoF’s Special Mission Vehicle (“SMV”) and Regional Infrastructure Development Fund/“RIDF” facility supported by the World Bank).

The DGSIFM now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services as set out in the draft ToR, which can be found at the following link: bit.ly/RDS_Pantura.

The Expression of Interest will be evaluated using the following criteria (Please be noted that Key Experts will not be evaluated at the shortlisting stage):

Consulting firm is required to have similar and proven work experience in conducting Real Demand Survey for a minimum of three (3) completed projects within the last ten (10) years in Indonesia and/or in the Asia-Pacific region;

The Expression of Interest should include the following documents, which will be used as the basis for evaluation: 1) information about the firms and 2) list of contracts with similar nature and scope including brief descriptions of the assignment, value of the contract, list of key experts involved in the contract, clients and contact persons or references, copy of the contracts, carried out in the last ten (10) years and other relevant information to establish that you meet the qualification requirement for the assignment. Interested consultants must provide sufficient information to prove that they are technically qualified and capable to perform the Services.

Consultants may associate with other firms to enhance qualifications and should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

A Consultant will be selected in accordance with the Selection Based on the Consultants' Qualifications (CQS) method set out in the Guidelines for Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers dated January 2011, Revised July 2014 ("Consultant Guidelines").

The attention of interested Consultants is drawn to paragraph 1.9 of the Consultant Guidelines setting forth the World Bank's policy on conflict of interest.

Expression of interest must be submitted in a written form by email to the email address: **pmuiifd@kemenkeu.go.id** in order to be formally considered. The closing date to submit the application is on **October 4th, 2021**, at **09:00** Jakarta Local Time. Please indicate your application with an email subject line: **RDS Pantura – JV/Name of the Firm**.

Further information can be obtained at the email address above during office hours (07.30 to 17.00 Jakarta Local Time).

Jakarta, September 21th, 2021

Directorate of Government Support and Infrastructure Financing Management (DGSIFM) / PPP
Unit of the Ministry of Finance of the Republic of Indonesia

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